

Article from Valley India Times

Local Real Estate Agent recognized on a National level

Phoenix, AZ



Kiran Vedantam of Kirans and Associates Realty has been ranked #1 in Arizona *by closed transactions for 2012*. *This ranking came out from REAL Trends' Best Real Estate Agents in America in the newly issued national ranking report produced by REAL Trends. He is ranked 145 nationally for the closed year 2012.*



REAL Trends' Best Real Estate Agents in America ranks nearly 6,500 residential real estate agents solely based on their excellence in real estate sales during calendar year 2012. All production numbers are independently verified by a third-party in order to ensure accuracy and report integrity. This group of highly successful real estate sales agents represents less than 1 percent of all real estate

practitioners in the United States.

To qualify for inclusion, an individual agent must have closed at least 50 transactions or \$20 million in sales volume in 2012. For real estate agent teams, the minimum is 75 transactions or \$30 million in closed sales volume.

"The average residential real estate agent in the United States closed fewer than eight transactions in 2012 and had less than \$1.5 million in sales," says Steve Murray, publisher of REAL Trends' Best Real Estate Agents in America and editor of REAL Trends. "To say that Kiran Vedantam is an exceptional sales professional is an understatement. To attain this level of sales is truly outstanding."

"I am obviously pleased and honored to be ranked on this new national ranking of the country's top residential real estate agents," said Kiran Vedantam. "It represents the time and effort that we put into each client that we serve and how much work it takes to build a successful real estate career. The level of sales it takes to qualify makes it a truly special recognition."

REAL Trends is a Castle Pines, Colo.-based real estate publishing and consulting firm that offers a wide range of research and advisory services to the residential real estate industry. Recognized as the leading source of trends in the industry, REAL Trends also publishes the REAL Trends/The Wall Street Journal The Thousand, the REAL Trends 500, which ranks the top brokerage firms in the United States and the REAL Trends Canadian Top 250, which ranks the largest real estate firms in Canada.